

With an average fee of \$13 - \$15,000 per Cost Segregation study, partnering with Scarpello Consulting can add significant revenue to your firm's bottom-line



Not only do we manage the entire study, we can also develop a marketing program for you to promote your new product offering. We work together to develop pieces that blends with your firm's culture.

Web site copy

Including Cost Segregation services on your website demonstrates your ability to provide a valuable service to clients, prospects and referral sources.

Product sheet

This one-page, nontechnical overview about Cost Segregation is available to give to your clients or prospects. It's a tool to show them how they might benefit from a Cost Segregation study.

Business Developers Guide

The Business Development Guide will help your professionals identify opportunities and make referrals. It includes an "elevator pitch", sample calculations, past successes, and sample studies.

Emails

Sending emails will help your clients and prospects to: (1) potentially self-identify as a prospect(s); or (2) build awareness for the sales call.

White Paper Content

As ongoing education for your team, and to better illustrate our expertise, we provide monthly white papers on the topic of Cost Segregation. And to continue to build trust and move clients and prospects through the sales process, this content that can be shared with them.

Training

The Scarpello Team is available to meet with your professionals to explain Cost Segregation and help mentor them through the business development process.

Partner With Us Today
877.410.5040

